

ARAM ZORYAN PSM I, PSPO I

Project manager

I work in a tech industry for already 3 years, 2 of which as a Project manager. I have worked in development of various products, such as an AI based recruitment platform, a plugin for MS Word and a number of websites and mobile applications. I am a good listener and fast learner able to communicate well with people. I also like overcoming challenges.

EXPERIENCE

Yerevan

March 2018 - Present

Project manager

Redkite

- Managed product development cycles, such as AI based recruitment platform, a plugin for MS Word and a number of websites and mobile applications.
- Conceptualized and deployed product features and optimize implementation.
- Liaised with clients to develop deep understanding of business needs and current market landscape.
- Consulted with product development teams to enhance products based on customer data.
- Managed benchmarks, product demonstrations and testimonials for performance evaluation.
- Monitored market trends and competitor performance and analyzed gaps to maximize sales.

Yerevan

March 2017 - March 2018

Support Engineer

Redkite

- Collaborated with outside departments to implement system-wide improvements.
- Devised and implemented updates and resolutions for handling risks, maintaining compliance and improving designs.
- Conferred with engineers and designers to investigate and solve failure issues.

Yerevan

Jun 2016 - March 2017

Sales Manager

High Tech Gateway

- Developed value-added solutions and approaches by leveraging trends in customer marketplaces.
- Collaborated with internal teams and suppliers to evaluate costs.

Yerevan

Nov 2015 - Jun 2016

Sales Manager

Forit

- Improved sales processes to streamline customer acquisition and onboarding strategies.
- Delivered engaging sales presentations to new clients, explaining technical information in simplified language to promote features and increase client base.
- Developed value-added solutions and approaches.

Yerevan

July 2012 - Nov 2015

Accountant

London Business Group

CONTACT INFORMATION

Email

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Address

9/1 Halabyan Str.

Phone

055 646 648

Date of birth

1992-08-28

Nationality

Armenian

Social media or personal website

<https://www.linkedin.com/in/aram-zoryan-psm-i-pspo-i-693b1010b/>

SKILLS

- Jira
- Scrum
- Kanban
- Backlog Grooming
- Balsamiq Wireframes
- SQL
- MS Visio

LANGUAGES

English

Advanced

Russian

Advanced

Armenian

Native

- Completed daily accounting tasks including tracking funds and preparing deposits.
- Maintained and processed invoices, deposits and money logs.
- Partnered with auditors to prepare yearly audits and realize compliance with governmental tax guidelines.

EDUCATION

Yerevan
2008-2012

Bachelor's Degree
European Regional Educational Academy
Faculty of economics

CERTIFICATIONS & COURSES

- **Professional Scrum Master** (PSM I)-90% 2019
(<https://www.scrum.org/user/596512/assessments>)
 - **Professional Scrum Product Owner** (PSPO I)-85% 2019
(<https://www.scrum.org/user/596512/assessments>)
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